**Speaking Agreement**

This agreement is between XYZ Inc., (Consultant) and \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Company), \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_(Address).

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_(Company) wishes to retain the services of John Doe to deliver a

presentation for \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_(Event) as follows:

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Program Time: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Program Location: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Program Title: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Number of Participants: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

XYZ Inc. and John Doe agree to present to the best of our ability the information and material

contained in the program described above. We also agree to coordinate the details of this

program with the Client in order to achieve the outcomes that the Client has stated. The Client

agrees to duplicate the learning materials provided by the consultant, and to provide the room

setup and audiovisual equipment described in the enclosed program logistics sheet.

In exchange for the products and services provided, the Client agrees to compensate XYZ

Inc. as follows:

Professional Fee: $XXXX

Travel: All reasonable and customary travel expenses including coach airfare, ground transportation, lodging, meals, and related out of pocket expenses. A complete travel expense report will be submitted with our invoice*. (You may want to consider a fee that is inclusive of travel. That way you won’t be surprised. This is especially good if airfare and car rental is involved.)*

Deposit: In order to confirm this agreement, client agrees to pay a deposit of 15% of the professional fee at the time this agreement is signed.

Balance: Client agrees to pay the balance of $XXXX on the date of the meeting.

Client agrees to pay all travel expenses and materials fees within ten business days of receipt of our invoice.

In the event the client makes any change in the program date as shown above, the deposit sum of $XXX will be retained by XYZ Inc. and applied to any future presentations or consulting assignment for a period of one year rom the date the consultant was notified of the change. In addition, if the change is made within 30 days of the program date, client shall be responsible for reimbursing all costs incurred by the consultant related to the presentation.

The client agrees not to audio or video tape the presentation without prior written agreement.

This constitutes the entire agreement between the parties.

By: John Doe By: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Co: XYZ Inc. Co: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Title: CEO Title: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

This is a sample contract written by the speaker. You can adapt or ask for one from the speaker. It is OK to negotiate a fee. Explain up front what your budget is. Many districts establish a fee to be paid which helps the person negotiating the contract.